

BCBS LA FAQs

Agent Appointments & Commissions

1) How and where do I go to begin selling the plans through Quotit?

A: To begin selling, agents must be appointed. To begin the appointment process [Click Here](#) and fill in your details. For additional assistance regarding contract Producer Services 1-800-222-0524

2) Is the appointment process 100% online?

A: Yes

3) Are there costs to be appointed?

A: No

4) How long does it take to get appointed and does the appointment include all products i.e., Medicare, Small Group or other?

A: When agent is applying to get appointed, they will select the appointment type, process takes 7-15 business days

5) What identification number do I use to receive credit for a sale?

A: BCBS LA assigns a producer number for off exchange, agent's NPN is needed for on exchange. Enrollments done through the BCBSLA Individual Enrollment tool will have their producer number automatically when they sign in. For on exchange enrollments submitted through the Marketplace we receive the NPN number. *The BCBSLA assigned producer number is a 5-digit numeric format. Example: 94000*

6) How soon can I begin selling plans?

A: Once you are appointed and issued a producer number.

7) Is there training available and is it required?

A: Must have CMS Marketplace training completed.

8) What is my commission percentage or who do I contact for Commission questions?

A: Commissions are paid to the agency. Contact Commissions@bcbsla.com for commission questions.

Revised 2/2/2024.



9) Are any plans Zero Commissions or cannot be sold by agents?

A: No

Enrollment & Contacts

1) How do I enroll my clients electronically?

A: Enrollment is done through carrier site. Agents will need to add their portal link to their Online Application Settings page on your Quotit account settings, here are instructions:

- Log into your Quotit account <https://www.quotit.net>
- Go to the "Settings" Tab
- Select "Online Application Settings" under "Individual & Family: Agency Preferences"
- At the bottom of the page select the "Add" button.
- Select "State", "Product Type" and "Company Name"
- Enter - [Access Blue Log in Link](#)
 - Enter Writing Number on file with the company for Off Exchange products (5-digit numeric format. Example: 94000)
 - Enter NPN for On Exchange products.
- Select "Save" and repeat steps above for every product.

2) How do I submit paper applications, by fax, email?

A: Paper applications can be submitted to IndUnderwriting@bcbsla.com

3) What forms of payment do you accept?

A: Check, ACH, and Credit Card (American Express, Visa and Mastercard)

4) Is there an enrollment / application fee?

A: No

5) When do members come effective?

A: Applications submitted 11/1 – 12/15 will get a 1/1 effective date. Application submitted 12/16 – 1/15 will get a 2/1 effective date.

6) What is the contact number to broker support and hours of operations?

A: Monday – Friday 8:00 am to 4:30 pm 1-800-222-0524

7) How do I submit an Agent of Record form?

A: Form signed by member can be submitted to producercontracting@bcbsla.com

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Eligibility for Coverage

1) How far in advance can an effective date be?

A: Two months

2) What are the valid ages of dependents?

A: up to 26

3) Are child only applications accepted?

A: Yes

4) If coverage already includes dependent children, how do I add an additional child (newborn or adopted) to the same policy?

A: If on exchange the addition must be done through the exchange. If off exchange a change of status form can be submitted or the producer can submit through the Individual Enrollment tool.

5) What is the reinstatement rule if a policy lapses?

A: If on exchange they must reapply. If off exchange they have 60 days to request reinstatement.

Claims

1) Grace period claims, are they paid without premium or suspended?

A: Suspended

2) How are claims submitted?

A: The provider can submit claims, or the member can [Print Form](#) and follow instructions to submit are on the claim form.